
COMMUNITY

HEALTHCARE
— TRUST —

Investor Presentation

May 2019



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This presentation contains forward-looking statements. In particular, statements pertaining to the Company’s capital resources, property, performance and results of operations contain forward-looking statements. You can identify forward-looking statements by the use of forward-looking terminology such as “believes,” “expects,” “may,” “will,” “should,” “seeks,” “approximately,” “intends,” “plans,” “pro forma,” “estimates” or “anticipates” or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions. Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise and we may not be able to realize them. The Company cannot guarantee that the acquisition transactions and events described herein will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: defaults on or non-renewal of leases by its tenants; adverse economic or real estate developments, either nationally or in the markets in which the Company’s properties are located; decreased rental rates or increased vacancy rates; difficulties in identifying healthcare properties to acquire and completing acquisitions; the Company’s ability to make distributions on its shares; the Company’s dependence upon key personnel whose continued service is not guaranteed; the Company’s ability to identify, hire and retain highly qualified personnel in the future; the degree and nature of the Company’s competition; general economic conditions; the availability, terms and deployment of debt and equity capital; general volatility of the market price of the Company’s common stock; changes in the Company’s business or strategy; changes in governmental regulations, tax rates and similar matters; new laws or regulations or changes in or repeals of existing laws and regulations that may adversely affect the healthcare industry; trends or developments in the healthcare industry that may adversely affect the Company’s tenants; competition for acquisition opportunities; the Company’s failure to successfully develop, integrate and operate acquired properties and operations; the Company’s ability to operate as a public company; changes in generally accepted accounting principles in the United States (“GAAP”); lack of or insufficient amounts of insurance; other factors affecting the real estate industry generally; the Company’s failure to maintain our qualification as a real estate investment trust (“REIT”) for U.S. federal income tax purposes; limitations imposed on the Company’s business and our ability to satisfy complex rules in order for the Company to qualify as a REIT for U.S. federal income tax purposes; and changes in governmental regulations or interpretations thereof, such as real estate and zoning laws and increases in real property tax rates and taxation of REITs.

The forward-looking statements contained in this presentation reflect the Company’s beliefs, assumptions and expectations of its future performance, taking into account all information currently available to the Company. These beliefs, assumptions and expectations are subject to risks and uncertainties and can change as a result of many possible events or factors, not all of which are known to the Company. If a change occurs, the Company’s business, prospects, financial condition, liquidity and results of operations may vary materially from those expressed in the Company’s forward-looking statements. You should carefully consider all risks before you make an investment decision with respect to the Company’s common stock. Except as required by law, the Company does not undertake any obligation to publicly update or revise any forward-looking statements to reflect changes in underlying assumptions or factors, new information, future events or other changes. You are encouraged to read the Company’s SEC filings in their entirety, including the sections entitled “Risk Factors” and “Cautionary Statement Regarding Forward Looking Statements.”

This presentation includes information regarding sellers/proposed tenants and we have not independently verified this information. We have no reason, however, to believe this information is inaccurate in any material respect.

Investment Highlights



Company Overview

Vision

- Executive management team each with over 30 years of healthcare, real estate and/or public REIT management experience.
- Outsourcing trend is shifting the delivery of healthcare to patients within their local community.
- Fundamental principle in growing a healthcare real estate portfolio is to be diversified across tenant, geography, property type and industry segment .

Portfolio

- 105 properties totaling approximately 2.3 million SF across 29 states as of March 31, 2019.
- Approximately 88.9% leased as of March 31, 2019.
- Approximately 160 separate tenants including HCA, Fresenius, Envision, Adventist and DaVita as of March 31, 2019.
- Diversification of property types include Medical Office, Surgery Centers and Hospitals, Behavioral Facilities, Specialty Centers, Physician Clinics, Inpatient Rehabilitation Facilities and Long-term Acute Care Hospitals.

Growth Plans

- \$325 million in bank credit facilities that provide:
 - \$150 million revolving facility
 - \$175 million in term loans
- Acquisitions:
 - Two properties for an aggregate purchase price of \$32.7 million in the first quarter of 2019.
 - 19 properties for an aggregate purchase price of \$55.1 million during the preceding four quarters.
 - One property for a purchase price of \$27.0 million in the second quarter of 2019 to date.
- Properties under contract/Signed term sheets:
 - Two properties under definitive purchase agreements for an aggregate expected purchase price of \$4.9 million. Expected returns range from 9.3% to 9.4%. Company expects to close on these properties during the second quarter of 2019.
 - Four properties under definitive purchase agreements for an aggregate expected purchase price of \$76.0 million, to be acquired after completion and occupancy. Expected returns of 11.0% with completion dates expected through the end of 2019.
 - Business model scalable with moderate incremental G&A.

Executive Management Team

Executives each have over 30 years of healthcare, real estate and/or public REIT management experience

Timothy G. Wallace

Chairman, CEO and President

- Athena Financial Partners, Owner, Founder and President
- Healthcare Realty (NYSE: HR), Co-Founder and CFO
- Ernst & Young, Senior Manager; Arthur Anderson & Co., Manager
- Bachelor of Science & Masters in Business Administration: Western Kentucky University

W. Page Barnes

Executive Vice President – COO

- Haven Behavioral Healthcare, Co-Founder, CFO and EVP - Chief Development Officer
- Ardent Health Services, CFO and SVP - Finance
- AmSouth Bank, Head of Healthcare Lending
- Bachelor of Science in Accounting: Auburn University

David H. Dupuy

Executive Vice President – CFO

- SunTrust Robinson Humphrey, Managing Director, Healthcare Investment Banking Group
- Bank of America, SVP - Healthcare Group
- Bachelor of Arts & Masters in Business Administration: Furman University and Vanderbilt University, respectively

Leigh Ann Stach

Executive Vice President –CAO

- Healthcare Realty (NYSE: HR), VP - Financial Reporting
- Hospital Corporation of America, Senior Accountant - Financial Reporting
- Bachelor of Science in Accounting: Western Kentucky University

Strong Independent Board and Corporate Governance

Highly experienced independent board with extensive healthcare and public company expertise

Alan
Gardner

- Company’s lead independent director
- Former senior relationship manager healthcare group - pharmaceutical, medical device and services sectors for companies with market caps greater than \$5 billion - Wells Fargo
- Former head of healthcare lending - FleetBoston Financial
- Former managing director healthcare group - Banc of America Securities

Robert
Hensley

- Chairman of Company’s Audit Committee
- Senior advisor to healthcare and transaction advisory services groups - Alvarez and Marsal
- Former Partner - Ernst & Young
- Former Partner and Office Manager Partner - Arthur Andersen
- Board of Directors - Diversicare (NASDAQ: DVCR)

Claire
Gulmi

- Chairman of Company’s Compensation Committee
- Board of Directors – PhyNet; Elite Dental (private co)
- Retired Executive VP and CFO- Envision Healthcare
- Former Executive VP and CFO- AmSurg Corp
- Former CFO - Jacques-Miller Inc. – real estate company
- Former Board Member of AmSurg Corp; AirMethods and Bank of Nashville; serves on the advisory Board of Belmont University’s Massey Graduate School of Business; and serves or has served on several local not-for-profit or private company Boards

R. Lawrence
Van Horn

- Chairman of Company’s Governance & Nominating Committee
- Executive Director of Health Affairs - Vanderbilt University (VU)
- Associate Professor of Economics & Management - VU
- Co-Director of healthcare fellows program - VU
- Former director of the Institute for Health Care Management and Associate Professor of Economic Management - William E. Simon Graduate School of Business, The University of Rochester
- Council Capital (CEO Council Committee); Experience Wellness (Board Chair)

- **Annual election of all board members**
- **No stockholder rights plan and restrictions in place to prevent one in the future**
- **Opted out of Maryland anti-takeover provisions and restrictions in place to prevent future opt-in**
- **Insiders do not control enough votes to veto a merger or business combination**
- **Significant alignment of interest with management**
- **Only one non-independent director**
- **Self-managed and administered**

Significant Alignment of Interest with Stockholders

Alignment of Interest Program

- Designed to incentivize retention and management focus on long-term growth and profitability
- The Company's Named Executive Officers have elected to take 100% of their salary, bonus and long-term incentive compensation in restricted stock since the Company's IPO in 2015 with eight-year vesting subjecting their restricted shares to forfeiture in the event of a voluntary termination
- The Company's Board of Directors have elected to take 88% of their total compensation in restricted shares since the Company's IPO in 2015

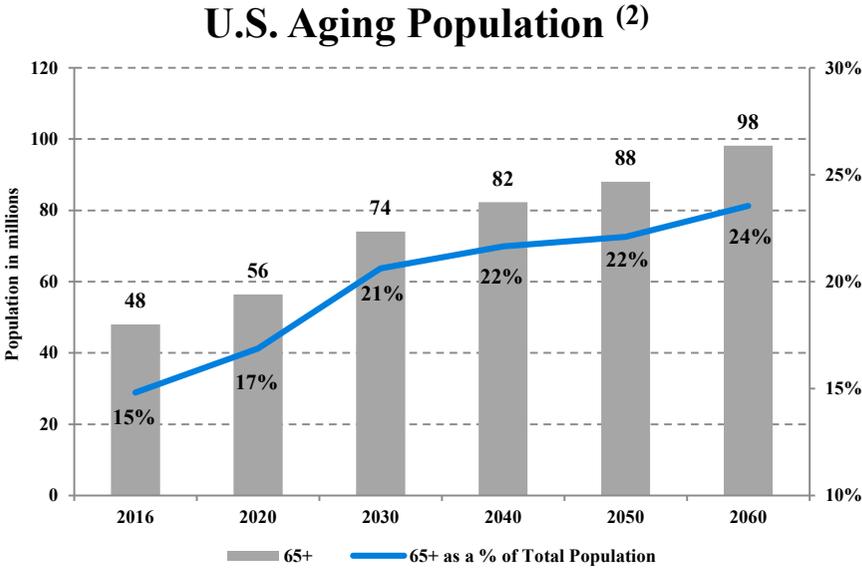
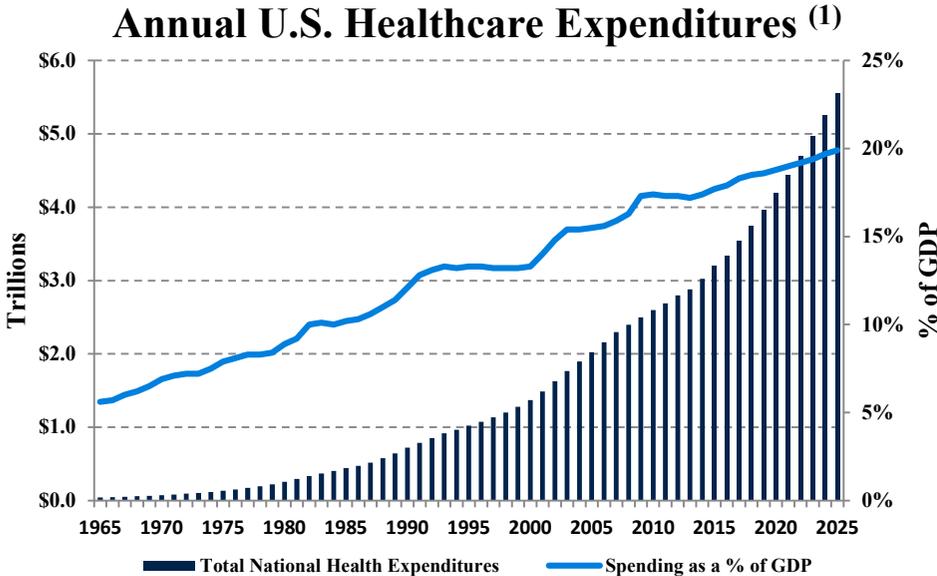
Executive Incentive Program

- Incentive compensation in the form of cash or restricted stock
- Solely determined at the discretion of the Compensation Committee
- Amounts will be dependent on the peer group performance, specifically one-year and three-year stockholder return
- Can elect the appropriate vesting schedule ranging from three, five and eight years

Stock Ownership Guidelines

- Requires our officers and directors to maintain a meaningful equity position in the Company
- Required thresholds:
 - CEO: 5x current base salary;
 - EVP: 3x current base salary;
 - VP: 1x current base salary;
 - Directors: 3x annual retainer
- All owned stock, restricted and unrestricted, counts toward the ownership guidelines
- Timothy Wallace has acquired through offerings and 10b5-1 purchasing programs 318,476 shares for approximately \$6.8 million and currently owns a total of 696,520 shares of Company stock.

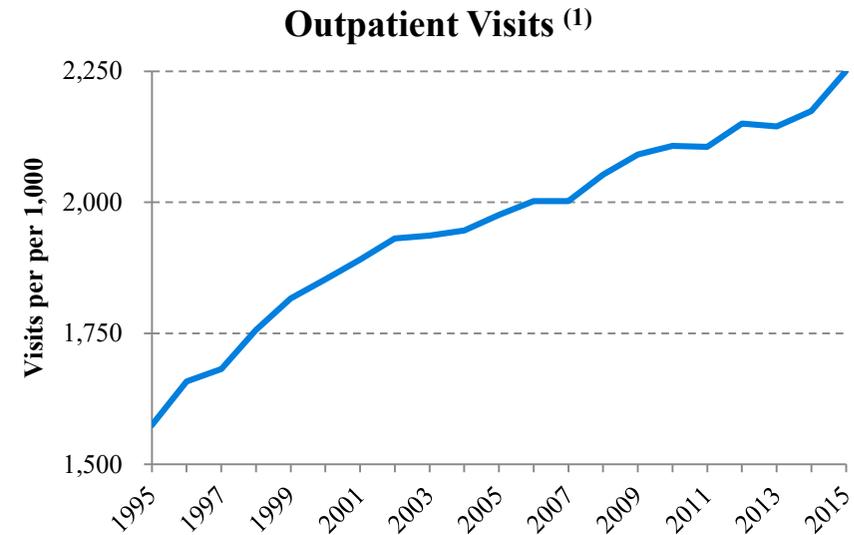
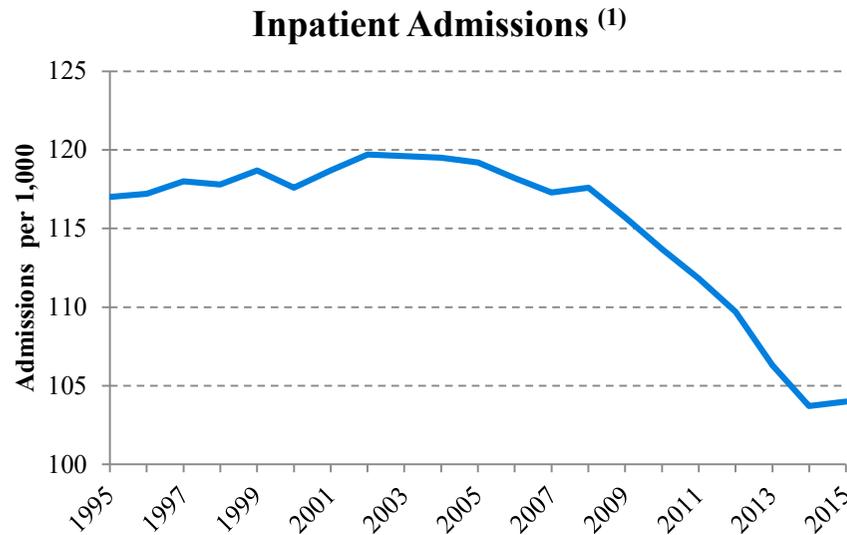
Strong Healthcare Industry Growth Dynamics



- Healthcare spending accounted for 17.9% of U.S. GDP in 2016 (1)
- Projected to grow from \$3.3 trillion in 2016 to \$5.6 trillion by 2025 (1)
- Represents an average 5.6% annual growth rate and a projected 19.9% of GDP by 2025 (1)
- Increased U.S. aging population is a direct driver of the growth in the healthcare real estate market (2)
- Over the next 20 years, the U.S. population is expected to grow by 15% (2)
- 65+ U.S. population is forecasted to be 21% by 2030, vs. 15% in 2016 (2)

(1) Source: Centers for Medicare & Medicaid Services, Office of the Actuary; U.S. Department of Commerce, Bureau of Economic Analysis; and U.S. Bureau of the Census.
 (2) Source: U.S. Census Bureau, Population Division.

Strong Healthcare Industry Growth Dynamics (cont.)



- Procedures traditionally performed in hospitals are increasingly moving to outpatient facilities
- Studies show that outpatient visits per 1,000 have grown 43.0% from 1995-2015, whereas inpatient admissions per 1,000 have declined 11.1% (1)
- Shift can be linked to advances in clinical science, shifting consumer preferences, limited or inefficient space in existing hospitals and lower costs in the outpatient environment
- This continuing shift increases the need for additional outpatient facilities and smaller, more specialized and efficient hospitals

(1) Source: American Hospital Association.

Strategic Investment Model

Undervalued Asset Niche	Portfolio Diversification	Active Asset Management
<ul style="list-style-type: none"> • Acquisition focus on smaller off-market or lightly marketed transactions • Avoid acquiring properties through a competitive bidding process • Focus on attractive properties from third-party owners or directly with healthcare providers 	<ul style="list-style-type: none"> • Properties are diversified across tenant, geography, healthcare facility type and industry segment • Portfolio of 105 properties, including approximately 160 separate tenants located in 29 states as of March 31, 2019 • Investment guidelines require continued diversification 	<ul style="list-style-type: none"> • Approximately 88.9% leased as of March 31, 2019, provides a stable base for growth • Staggered lease maturities provide opportunity to continuously mark rental rates to market • During the first quarter of 2019, the Company had expiring or terminated leases related to approximately 42,000 square feet and leased or renewed leases related to approximately 50,000 square feet



Proven Sourcing and Underwriting Criteria

Company has extensive relationships with healthcare providers, intermediaries and property owners

- Nashville is the birthplace of for-profit healthcare
- Management team has a deep understanding of the real estate needs of healthcare providers
- Ability to source significant acquisition opportunities *off-market*

Company has disciplined underwriting criteria which includes the following:

Market	Property	Tenant
<ul style="list-style-type: none"> • Historical performance • Population density and growth • Current and future supply of competing properties • Demand for healthcare related services and facilities 	<ul style="list-style-type: none"> • Property location, with emphasis on proximity to a population base • Occupancy and rental rates • Anticipated capital expenditures • Existing competition 	<ul style="list-style-type: none"> • Financial condition • Credit rating • Lease coverage analysis • Anticipated future acquisition opportunities

Diversified Property Types and Geographic Presence

Diversified Property Types

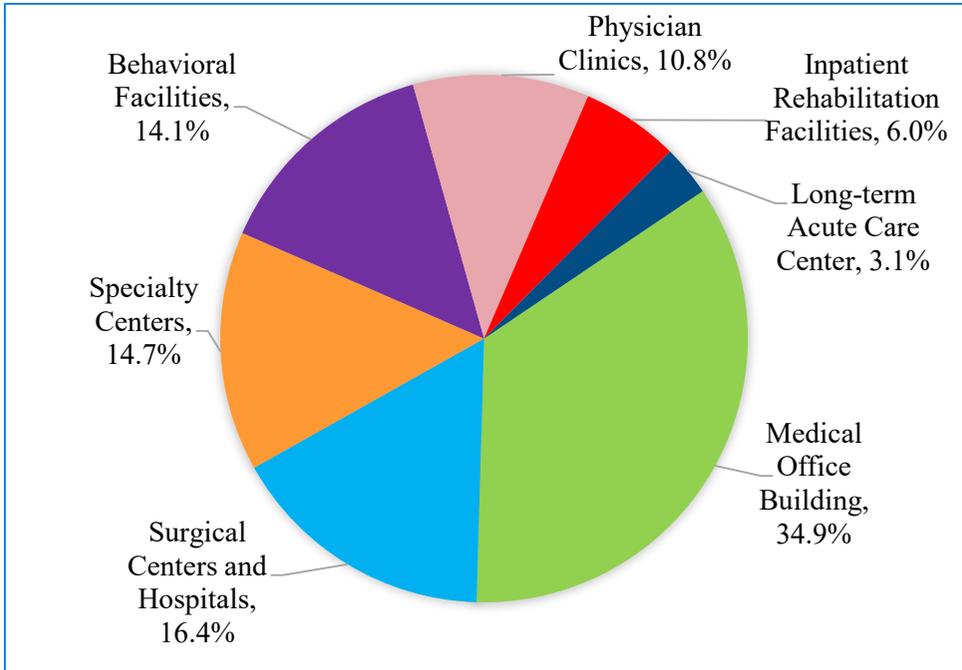
- Diversified by healthcare property types
- Ability to expand/contract in asset classes as opportunities rise or diminish; not tied to one single focus
- Majority of properties focused on medical office buildings (34.9%), surgical centers and hospitals (16.4%), specialty centers (14.7%) and behavioral facilities (14.1%)

Diversified Geographic Presence

- Spread across 29 states throughout the Southeast, Southwest, Mid-Atlantic, Mid-West and South
- No single state makes up more than approximately 17.6% of annualized rent in the portfolio
- Desire to expand into new markets/states to fuel growth and further diversify the portfolio

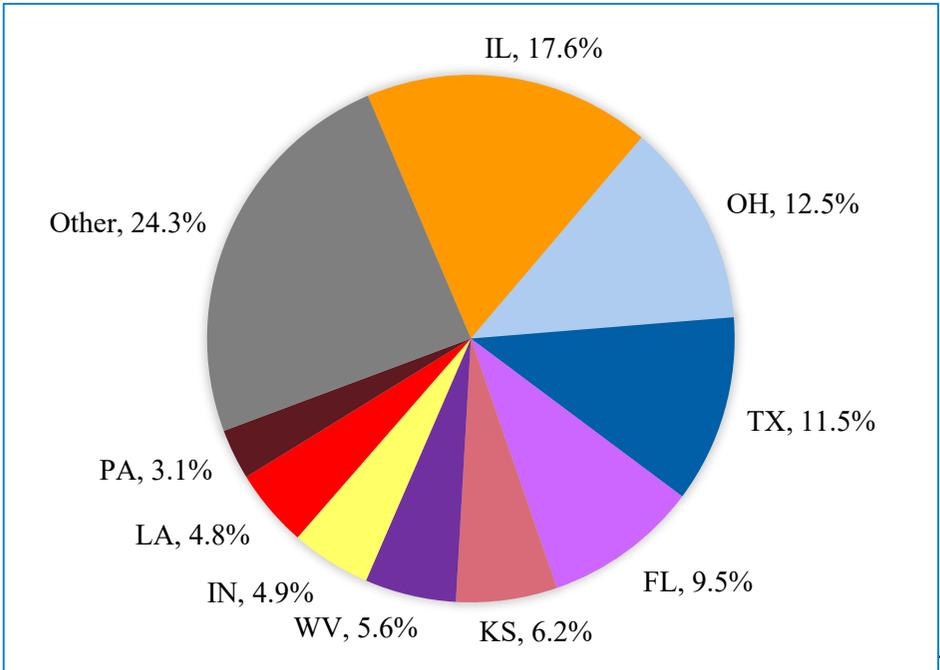
Diversification by Property Type

By Annualized Rent



Diversification by State

By Annualized Rent



Diversified Tenant Base

As of March 31, 2019, the portfolio was leased to approximately 160 tenants

- 23 tenants leasing space pursuant to more than one lease and occupying more than one building
- No single tenant accounts for more than 9.0% of total annualized rent as of March 31, 2019

<u>Tenant</u>	<u>Number of Properties</u>	<u>Annualized Rent (\$000's) ⁽¹⁾</u>	<u>Percentage of Annualized Rent (%)</u>
Kindred Healthcare	2	\$ 4,024	9.0%
Highland Health	1	2,494	5.6%
AMITA Health	3	2,449	5.5%
Blue Cross Blue Shield of Louisiana	1	2,153	4.8%
US Healthvest	1	1,977	4.5%
Assurance Health	4	1,807	4.1%
All Others (less than 3%)	93	29,602	66.5%
	Totals	\$ 44,506	100.0%

- Staggered lease maturities give the opportunity to mark rental rates to market on a regular basis
- Tenants generally have limited relocation choices – local markets typically don't have new supply
- Typical tenant has established its location at the property while also making substantial TI investment
- The Company maintains ongoing negotiations with current tenants for lease renewal

(1) Annualized rent was calculated by multiplying base rent for the month of March 2019 by 12.

Indicative Portfolio Pictures



Parkway Professional Plaza
Lakeland, FL (Tampa)



Skin MD
Orland Park, IL (Chicago)



Bay Area Physicians Surgery Center
Riverview, FL (Tampa)



Prairie Star I
Shawnee, KS (Kansas City)

Indicative Portfolio Pictures (cont.)



DaVita Dialysis
Pahrump, NV (Las Vegas)



Londonderry Centre
Waco, TX



Monroe Surgical Hospital
Monroe, LA



Berry Surgery Center
Farmington Hills, MI (Detroit)

Financial Policies and Guidelines

Debt limitations

- Overall financing policy prohibits incurring debt in excess of 40% of book capitalization
- Debt anticipated at 30% to 35% of capital structure over the long term

Dividend policy

- Have increased the dividend every quarter since the Company's IPO
- Paid first quarter 2019 cash dividend of \$0.4075 per share, which equates to an annualized dividend of \$1.63 per share
- Anticipate payout ratio decline over time as revolving credit facility is drawn down

Diversification guidelines

- Stated goal to be diversified by healthcare provider, geography, facility type and industry segment
- Limitation of 20% of annualized revenue by any one tenant
- Currently in seven industry segments and would consider expanding for equivalent yields

Financials – Balance Sheet

Simple to understand, conservative Balance Sheet

- Cash on hand
- Low debt to total capitalization
- No mortgage debt, just revolving credit facility and term loans

Sufficient liquidity to fund growth

- Revolving credit facility borrowing capacity \$150.0 million; LIBOR plus 1.25% to 1.90%
- Term loan borrowing capacity \$175.0 million; fixed weighted average rate of 4.569%
- Accordion feature to expand borrowing capacity to \$525.0 million, including the ability to fund additional term loans

Flexible capital structure allows opportunistic approach to capital markets

- None drawn on revolving credit facility as of March 31, 2019
- \$175.0 million drawn on term loans
- Universal Shelf Registration effective for approximately \$620.2 million of various debt and equity securities
- ATM Program active with 143,600 shares issued during the first quarter at an average gross sales price of \$33.57 per share and net proceeds received of approximately \$4.7 million

Recent Acquisitions and Future Pipeline

First Quarter Property Acquisitions

- Acquired two properties for an aggregate purchase price of approximately \$32.7 million
- Expected stabilized return on these acquisitions range from approximately 9.0% to 9.3%
- Located in two states with an aggregate of approximately 83,000 rentable square feet
- 100.0% leased upon acquisition in the aggregate

Second Quarter 2019 (to date) Property Acquisitions

- Acquired two properties for an aggregate purchase price of approximately \$27.0 million
- Expected stabilized return on these acquisitions range from approximately 9.0% to 9.3%
- Located in two states with an aggregate of approximately 83,000 rentable square feet
- 100.0% leased upon acquisition in the aggregate

Properties Under Signed Contracts

- Two properties under definitive purchase agreements for an aggregate expected purchase price of \$4.9 million. Expected returns range from 9.3% to 9.4%. Company expects to close on these properties during the second quarter of 2019.
- Four properties under definitive purchase agreements for an aggregate expected purchase price of \$76.0 million, to be acquired after completion and occupancy. Expected aggregate returns of 11.0% with completion dates expected through the end of 2019.
- Currently negotiating and performing due diligence procedures customary for these types of transactions

Investment Highlights

